

Project and Structured Finance  
Senior Associate / Junior VP  
Job description

#### PHILAE ADVISORY

Philae Advisory is a financial and strategic advisory firm focusing on Africa and the energy sector. Since its inception in 2014, Philae Advisory has advised Governments, private developers and investors in relation to the structuring, implementation, restructuring, tendering, financing and M&A of major energy projects, most notably in the renewable space. Philae Advisory gathers a team of seasoned professionals holding a deep track record in the African energy industry and has established a strong reputation of delivering high quality expertise together with innovative solutions addressing challenges of the African energy sector.

In order to accompany its fast growth, Philae Advisory is now looking for a talented Project and Structured Finance Senior Associate / Junior VP.

#### PRINCIPAL RESPONSIBILITIES

The Senior Associate / Junior VP's role is to contribute to the team by taking part in all aspects of Philae Advisory's engagements, including:

- At Philae's corporate level:
  - Conducting industry and market research and monitoring market developments
  - Contributing to the preparation of marketing materials
  - Supporting the team in other business development activities (general marketing, origination of mandates, corporate events, recruitment, etc.)
- At the mandate / transaction level:
  - Supporting Philae's clients and Philae's senior staff members in the conduct of advisory mandates
  - Performing strategic and financial analysis
  - Building and updating financial models (project finance, portfolio financing, M&A etc)
  - Leading the drafting of project / transaction information materials (info memos, presentations, bid offers, etc.)

## CANDIDATE PROFILE

### Required background

- 5 to 8-year prior experience in project and structured finance within:
  - The project finance / infrastructure / power department of a top Tier 1 international investment bank, and/or;
  - The infrastructure / PPP department of a financial advisory firm active in the African energy industry, and/or;
  - The project or business development department of a top Tier 1 power developer, and/or;
  - The infrastructure / energy department of a major Development Finance Institution, and/or;
  - An infrastructure private equity fund with exposure from early to mid-stage energy and infrastructure project development
- Very good academic background in Finance, Economics, Management and/or engineering from a top tier international university (or equivalent) with a master's degree diploma

### Essential Qualities

- Positive attitude
- High integrity and strong work ethic
- Autonomy and high degree of initiative and creativity
- Clarity of thought and action
- Flexibility / adaptability to a fast-growing and nimble organization
- Highly rigorous
- A strong sense of curiosity and a healthy dose of common sense

### Knowledge, Skills and Experience

- Interest in Philae Advisory's strategy, ambition and values
- Understanding of the energy sector, and sensitivity to major ongoing transformations in the energy sector (inc. climate change impact and policies)
- Understanding of project and structured finance including PPP project structuring and financial instruments available in the market
- Strong financial modelling and analytical skills
- Excellent written and verbal communication skills (fully fluent in English and French is a must)
- Strong communication and inter-personal skills and ability to interact effectively with clients, partners and colleagues
- Culturally sensitive, able to relate to people of diverse backgrounds (living experience in emerging countries is a plus)
- Prior knowledge of African infrastructure / energy sectors and relationships established in African markets are a plus

## TERMS AND CONDITIONS

The position is based in Paris (VIII Arrondissement) and would require travelling abroad (mostly Africa) on a time-to-time basis.

Remuneration package is market competitive and determined according to the candidate profile. It includes fixed + variable components, with perspectives of growth and promotion based on the

satisfaction of KPIs.

If interested, please send a CV + Cover letter to [careers@philae-advisory.com](mailto:careers@philae-advisory.com)

Your Cover Letter should include the description of a mandate carried out during your previous experience, highlighting your contributions but also your challenges in carrying out this assignment.